

ACAI BROS.™

# Investment Opportunities

Kiosk 2022





## INVESTMENT OPTION 2

# KIOSK CONCEPT

The Kiosk concept is the second of our Acai Brothers models and provides customers with a very similar dining experience as our inline concept. Offering a fully fledged menu which includes takeaway primarily, the kiosk concept is still built with seating options in mind, however excludes the option for dine in crockery.

The model is best suited for shopping centre locations and has been designed to cater for high foot traffic,

on the go style service. Built on a footprint of aprox 25-35sqm excluding designated seating area, the kiosk concept is slightly smaller in comparison to its brother the inline concept, however the layout itself and its overall design very much embodies the look, feel and functionality of the inline concept.

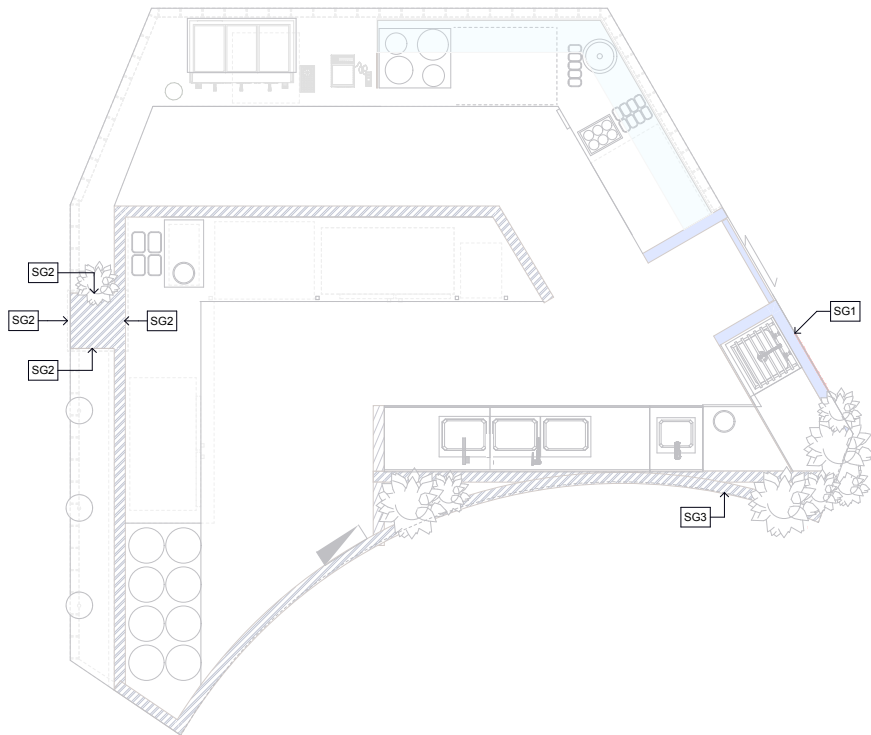
The investment itself is still extremely competitive, however the tendency for a slightly increased fit out cost comes from the

construction and level of detail involved in the joinery aspect of our builds.

With the kiosk concept being situated in primarily shopping centre based locations, there is a high likelihood however of a fitout contribution to assist with increased fit out costs and higher scope materials, although not guaranteed within all kiosk sites and therefore not accounted for in our investment package.



**FLOOR LAYOUT**  
**KIOSK CONCEPT**



## Build your own acai bowl

Baby Bro \$11.5 Regular \$14.5 1 Litre \$28

### Step 1 Pick your base

**Original**  
acai, banana.

**Notella**  
acai, banana, cacao.

**Lemon +50c**  
acai, banana,  
lemon essential  
oil.

**Grapefruit +50c**  
acai, banana,  
grapefruit  
essential oil.

**Lemon Meringue +\$1**  
acai, banana,  
lemon essential oil,  
vanilla protein.

### Step 2 Pick your crunch

Plain Buckini or choc buckini +\$2 granola +\$2

### Step 3 Pick your fruit

Choose any 3 from our selection board.

### Step 4 Superfood add-ons

**+50c**  
cacao nibs, shredded  
coconut, chia seeds,  
oats, maca powder,  
honey, extra fruit, lemon /  
grapefruit essential oil.

**+75c**  
almonds, cashews,  
goji berries.

**+\$1**  
choc / salted caramel /  
vanilla vegan protein,  
bee pollen.

**+\$2**  
extra acai, peanut butter  
dollop, cashew butter,  
almond butter, raw treat,  
COYO coconut yoghurt,  
COYO ice cream,  
choc buckini, granola,  
hemp seeds, choc sauce,  
berry sauce, caramel  
sauce, peanut butter  
sauce, mango sauce.

PROUDLY SERVING



ALWAYS CERTIFIED ORGANIC + FAIR TRADE ACAI



Save time. Skip the line.



Search 'Acai Brothers'.

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Acai Bowls  
Smoothies  
Coffee  
Juices  
Warm Menu  
Raw Treats  
Plant Based

## Specialty bowls

Baby Bro \$14.9 Regular \$17.9 1 Litre \$37



### Ain't Nothin Butter

**Base** acai, banana, cacao, peanut butter.  
**Toppings** choc buckini, 3 fruits, COYO coconut yoghurt, cacao nibs, peanut butter sauce.  
*Contains nuts*



### Salted Caramel

**Base** acai, banana, vegan salted caramel protein.  
**Toppings** choc buckini, 3 fruits, COYO coconut yoghurt, salted caramel sauce.  
*Contains nuts*



### Choc 'Treat Yo-Self'

**Base** acai, banana, cacao.  
**Toppings** choc buckini, 3 fruits, COYO coconut yoghurt, choc treat, cacao nibs, choc sauce.  
*Contains nuts*



### Mango Passion

**Base** mango, banana, passionfruit, coconut water.  
**Toppings** buckini, 3 fruits, COYO coconut yoghurt, mango sauce.



### Mango Madness

**Base** acai, mango, coconut water.  
**Toppings** buckini, 3 fruits, COYO coconut yoghurt, mango sauce.



### Berry Nice

**Base** acai, mixed berries, banana.  
**Toppings** buckini, 3 fruits, COYO coconut yoghurt, berry sauce.

## Smoothies

Basic Smoothies \$8.9 Biggie \$10.9

### Peanut Butter Nutter

coconut milk, raw peanut butter, cacao, cacao nibs, banana, coconut nectar.  
*Contains nuts*

### Salted Caramel

coconut milk, banana, salted caramel vegan protein, dates, coconut nectar, maca, cashew butter.  
*Contains nuts*

### It Takes Two to Mango

coconut milk, mango, banana, coconut nectar, shredded coconut.

### Acai-ting

coconut water, acai, lemon, banana, strawberries, coconut nectar.

Specialty Smoothies \$9.9 Biggie \$11.9

### Espresso Bliss

coconut milk, coffee, banana, dates, cacao, cinnamon, cashews, vanilla vegan protein powder, coconut nectar.  
*Contains nuts*

### Berry Delicious

coconut water, mixed berries, acai, goji berries, banana, apple, chia seeds, lime, coconut nectar.

### Gladiator

almond milk, banana, oats, cinnamon, almonds, vanilla vegan protein, raw peanut butter, coconut nectar.  
*Contains gluten*

### Muscle Milk

coconut milk, acai, banana, choc vegan protein, shredded coconut, maca, cashews, cacao, dates, coconut nectar.  
*Contains nuts*

## Juices

Try a classic Smoothies \$8 Biggie \$10

### The Tropical

apple, orange, pineapple, ginger.

### Eye Look Good

carrot, orange, turmeric, ginger, lemon, cayenne pepper.

### The Alkaliser

celery, apple, lemon, kale, lime, ginger.

Or create your own juice Smoothies \$8 Biggie \$10

**Pick any 5 ingredients:** apple, orange, lemon, lime, pineapple, kiwi, carrot, celery, beetroot, spinach, kale, cucumber, turmeric, ginger, cayenne pepper.

## Warm menu

Your favourite classics with an AB spin

### 'Law-Breaker' Burger \$14

vegan coconut milk bun, vegan sliced cheese, vegan 'beef' patty, acai BBQ sauce, slaw, aioli, tomato, mustard.  
*GF bun available*

### Vegan Chilli Cheese Dog \$12

vegan gluten free hot dog bun, vegan shredded cheese, vegan 'beef' sausage, chilli bean salsa, onion salsa.

### Vegan Loaded Dog \$12

vegan gluten free hot dog bun, vegan shredded cheese, vegan 'beef' sausage, sauerkraut, mustard.

### El Bro-rado Tacos 3 for \$15

vegan gluten free soft tortillas, meat free shiitake mushroom, aoli, onion salsa, guacamole, slaw.

### BBQ Pulled 'Pork' Quesadilla 3 for \$12

vegan gluten free soft tortillas, shiitake mushroom beef, acai BBQ sauce, spinach, onion salsa, vegan shredded cheese.

### Nach' Sharing Nachos \$15

gluten free corn chips, shiitake mushroom beef, aoli, guacamole, bean salsa, onion salsa, vegan shredded cheese.

## Gettin' Toastie

### Lil' Cheezy \$12

sourdough or vegan rye, vegan cheese, tomato.  
*Contains gluten*

### The Besto-Pesto \$12

sourdough or vegan rye, pesto, spinach, avocado, vegan cheese.  
*Contains gluten*

### The Bro-Reuben \$12

sourdough or vegan rye, sauerkraut, falafel, mustard, vegan cheese.  
*Contains gluten*

Extra tomato or cheese +50c Extra ayo or Falafel +\$1  
Gluten free bread available Quesadilla also available as a toastie

### Our Famous Avo on Toast \$15.5

sourdough or vegan rye, avocado, coconut oil, cashew butter, hemp seeds.  
*Contains gluten*

## Kids mylkshakes

For the junior bowlers \$6.9

### Double Choc

coconut milk, naked syrups choc powder, banana.

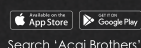
### Banana-Berry

coconut milk, banana, berries.

### Banana-Rama

banana, coconut milk, cinnamon, coconut nectar

Save time.  
Skip the line.



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# TOTAL INVESTMENT CHART

<b>FRANCHISE FEE</b>	\$50,000
<b>FITOUT</b>	\$105,000 - \$125,000
<b>FURNITURE &amp; ACCESSORIES</b>	\$6,500
<b>KOUNTA</b>	\$2,700
<b>EQUIPMENT</b>	\$35,000 - 45,000
<b>DESIGN FEE</b>	\$6,000
<b>MARKETING</b>	\$2,200
<b>OPENING STOCK</b>	\$10,000
<b>KITCHEN UTENSILS</b>	\$2,000
<b>LEGALS</b>	\$2,800
<b>STAFF TRAINING</b>	\$1,000
<b>UNIFORMS</b>	\$500
<b>TRAVEL</b>	\$3,000
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<b>TOTAL (EX GST)</b>	\$226,700 - \$266,700
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**Disclaimer:**

The pricing and cost associated to the total investment is subject to variations and are exclusive of GST.

\* The figure should be used as a guide and you should seek advice from your business consultants.

\* The figures are Acai Brothers best estimate for the categories presented.

\* The point of sale software does have a monthly direct debit that will be confirmed upon opening.

\* Equipment pricing inc. coffee machine & grinder, however may not be applicable to your site

\* Built on a 25m<sup>2</sup> site



**Sam Carson**  
sam@acaibrothers.com.au  
+61 431 549 540

**Ben Day**  
ben@acaibrothers.com.au  
+61 401 823 007

